

## CONSOLIDATED TURNOVER TO SEPTEMBER 30, 2007

STILL A STEADY GROWTH

**Paris, November 14, 2007** - CEGEDIM, the world's leading provider of CRM (Customer Relationship Management) solutions specifically designed for the pharmaceutical industry, generated an organic growth up to 8% for the second quarter in a row, beyond expectations.

Turnover (€ thousands)	2007	2006	Change	Change excluding Dendrite	Organic Growth
CRM and strategic data	291,646	173,226	68 %	5.0 %	5.0 %
Healthcare professionals	105,918	92,793	14 %	14.1 %	8.4 %
Healthcare insurance services	58,138	55,623	5 %	4.5 %	4.5 %
<b>Healthcare and strategic data : A</b>	<b>455,702</b>	<b>321,642</b>	<b>42 %</b>	<b>7.6 %</b>	<b>5.9 %</b>
<b>Technologies and services : B</b>	<b>57,997</b>	<b>49,183</b>	<b>18 %</b>	<b>17.9 %</b>	<b>17.9 %</b>
<b>Total : A + B</b>	<b>513,699</b>	<b>370,825</b>	<b>39 %</b>	<b>8.9 %</b>	<b>7.5 %</b>
1 <sup>st</sup> quarter	130,363	120,681	8 %	8.0 %	6.0 %
2 <sup>nd</sup> quarter	191,629	133,942	43 %	9.3 %	8.2 %
3 <sup>rd</sup> quarter	191,707	116,202	65 %	9.4 %	8.3 %
<b>Total</b>	<b>513,699</b>	<b>370,825</b>	<b>39 %</b>		

*NB: the activities held for sale to Tessi on July 2, 2007 are excluded from the turnover of the 1<sup>st</sup> and the 2<sup>nd</sup> quarter 2007. These activities are excluded from the first three quarters 2006.*

The Dendrite acquisition, which was the highlight of the second quarter, contributed a total of €110 million to consolidated turnover from May 9, 2007. Excluding the Dendrite impact, the organic growth continued its international trend. The operating result increased in compliance with forecast.

In the «**CRM and strategic data**» sector, whose businesses cater to pharmaceutical companies, the part of international activities is still growing, in particular with Dendrite, from 54% to 72%. Excluding the Dendrite operation, every activity of the sector outside France is growing.

With a rate over 14%, CEGEDIM generated a turnover increase in the activities concerning «**Healthcare professionals**» more important than during the second

quarter. This growth is all the more appreciable that margins present important growth as well.

The «**Healthcare insurance services**» sector posted an optimistic trend with a growth of one point and a half higher than the second quarter.

The dynamism of Cegelease activity continued to explain the substantial growth of the «**Technologies et services**» division.

## Outlook

Cegedim Group is still confirming its forecast by 2010, expecting to exceed one billion euros of revenue with an operating margin around 13%.

## About CEGEDIM:

CEGEDIM has been developing exclusive databases and high value added software solutions since 1969.

Established as the world's leading CRM provider for the life sciences industry with its Cegedim Dendrite business unit, CEGEDIM provides the world's largest pharmaceutical companies with vital support for successful Customer Relationship Management (CRM). Its Cegedim Strategic Data and Cegedim Customer Information business units are also dedicated to pharmaceutical companies and help them improve sales & marketing effectiveness thanks to the Group's strategic databases focused on the world drug market.

This expertise falls into the "Healthcare and strategic data" division of the CEGEDIM Group, which comprises the services specifically designed for pharmaceutical companies cited above and specific solutions dedicated to healthcare professionals (notably physicians and pharmacists in Europe) and health insurance providers.

The "Technologies and services" division capitalizes on the Group's technical skills in order to provide specific solutions to clients of various sectors, essentially in France.

Cegedim generated turnover of €541 million in 2006. Including Dendrite, the combined Group's pro forma 2006 revenue would amount to €877 million for a workforce of 7,500 and operations in more than 80 countries. To learn more, please see our website: [www.cegedim.com](http://www.cegedim.com)

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